

DEPARTMENT OF HAWAIIAN HOME LANDS
STATE OF HAWAII

February 3, 2021

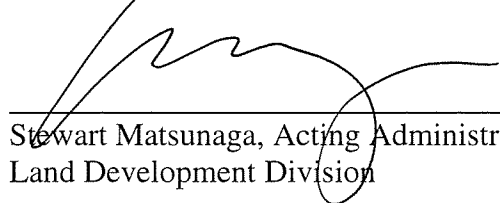
ADDENDUM NO. 1 TO
SOLICITATION FOR PROFESSIONAL SERVICES
No. PS-21-LDD-005

SEALED OFFERS
FOR
UNMANNED AERIAL VEHICLE SERVICES, STATEWIDE

NOTICE TO ALL PROSPECTIVE OFFERORS

This addendum is hereby made a part of the Solicitation for Professional Services (SPS) documents for Unmanned Aerial Vehicle Services Statewide, and it shall amend the said Solicitation for Professional Services documents as detailed within this Addendum document.

APPROVED:



Stewart Matsunaga, Acting Administrator
Land Development Division

Date: February 3, 2021

Please detach, execute, and return immediately, the receipt below, by mail to the Department of Hawaiian Home Lands, P. O. Box 1879, Honolulu, HI 96805; by facsimile to 620-9299, or by e-mail to darrell.h.ing@hawaii.gov.

Receipt of Addendum No. 1 for PS-21-LDD-005, is hereby acknowledged.

Signed _____

Title _____

Firm _____

Date _____

ADDENDUM NO. 1 TO PS-21-LDD-005
SEALED OFFERS
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AMENDMENTS TO THE SPS

(None)

REQUESTS FOR CLARIFICATION

Questions received

1. Are you willing to entertain offers that include manned aircraft operations? We find that frequently our costs are lower depending on the area and placement of the site to use manned systems. We do also have UAV platforms but its often best for us to have the option to fly the most cost effective platform for a given project.

Please mention that in your Summary of Interest and Qualifications. While the solicitation is for a UAV operation, we can take those into consideration as other services available.

2. We engineer and design long-range Drones. Can we submit a proposal leveraging the latest Drones and Artificial Intelligence?

Please mention that in your Summary of Interest and Qualifications. While the solicitation is for a UAV operation, we can take those into consideration as other services available.

3. What is the budget for this project?

That information will be disclosed after award of the contract.

4. Can we use advanced technology like Artificial Intelligence, Computer vision algorithms to identify potential rockfall hazards, Flood Damage analysis?

Please mention that in your Summary of Interest and Qualifications. While the solicitation is for a UAV operation, we can take those into consideration as other services available.

5. Do you intend to use the data for other departments like counting the trees, identifying anomalies etc.

The contract is for services for the Department of Hawaiian Home Lands. The scopes of services will be determined as needs arise.

6. Our expertise is in the US and overseas. Can we give references of overseas customers in our response?

Yes.

7. Can we respond with alternative / additional techniques like the use of Ground Penetrating Radars on Drones etc.?

Yes.

8. I just got off the phone with the State Procurement Office and believe that DHHL can leverage our existing contract without needing to go through this additional RFP process.

DHHL will use our selection process/criteria to select a firm for this contract.

9. We have a SPO contract for NASPO ValuePoint Unmanned Aerial System Services (Drone). This contract can do all the items you listed on your solicitation.

We were aware of your SPO contract before publishing our solicitation. The Agency Instructions for Requesting Price Quotes appears to assume that the agency has a task in mind when requesting the quote. The anticipated contract will be for the UAV operator to be "on call" for task orders to be assigned as needed. Also, none of the contact information in the SPO PL Contract reflect local vendors. We need to have a contractor with an office in Hawaii, who can respond to a work request without mobilizing from the mainland

10. Are you able to provide any clarification for what is expected for "Operating Procedures"? If there's anything specific that we need to provide, we'd greatly appreciate some guidance.

We are looking for your Standard Operating Procedures, especially regarding safety and privacy.